

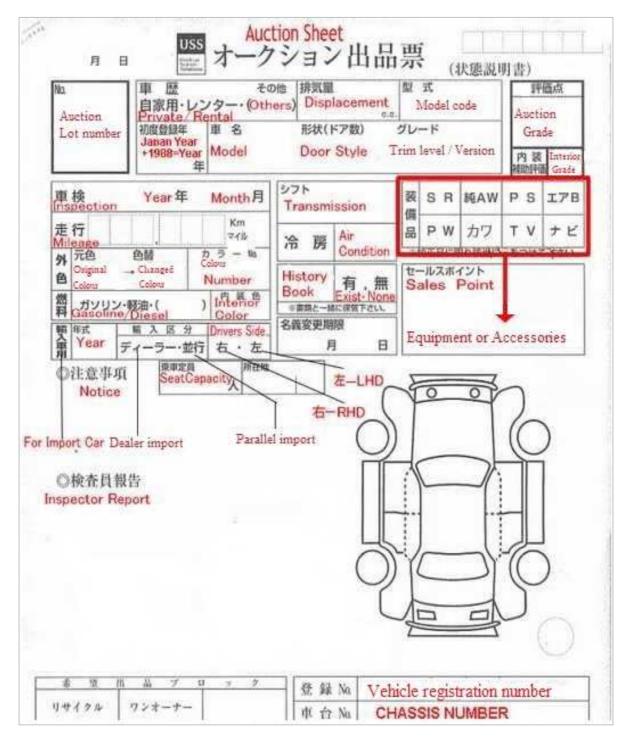




# WHAT IS AN AUCTION SHEET?

Auction sheets are often the first point of inspection when considering to purchase a used car. They are made by professional inspectors and offer a good overview of the vehicle's condition, history and basic information.

Auction sheets have different formats, and are written in Japanese. Please refer to the sample Auction Sheet below with English translations, for your reference.



Sample auction sheet



# **Auction Sheet Terms**

Auction Sheets make use of certain terms to describe vehicle parts and/or defects. Please see the list of common terms used in Auction sheets.

# Equipment/ Accessories

Mark	Meaning
AC	Air conditioner
AAC	Climate control air conditioner
PS	Power steering
SR	Sunroof
AW	Alloy wheels
PW	Power windows
TV	Television
カワor 革	Leather seats
AB or エアB	Airbag

#### Transmissions

Mark	Meaning
F6, 6MT or 6F	Manual (6-speed) transmission
F5, 5MT or 5F	Manual (5-speed) transmission
F4, 4MT or 4F	Manual (4-speed) transmission
C4, 4CMT or 4C	Manual (4-speed) Column shift transmission
D5, 5D	Manual (5-speed) Dashboard-mounted transmission
15, 51	Manual (5-speed) Instrument panel shift transmission
CA or CAT	Column Automatic transmission
FAT/AT	Floor Automatic transmission
5FAT	5-speed Floor Automatic transmission
6FAT	6-speed Floor Automatic transmission
DAT	Dashboard-mounted automatic transmission
5DAT	5-speed Dashboard-mounted automatic transmission
IAT	Instrument panel shift automatic transmission
5IAT	5-speed Instrument panel shift Automatic transmission

### **Odometer Reading Authenticity**

Mark	Meaning
*	Odometer clocked or re-wound
\$	Speedometer replacement made with proof of mileage
#	Unknown mileage

# AUCTION SHEET GUIDE



#### Vehicle Defects

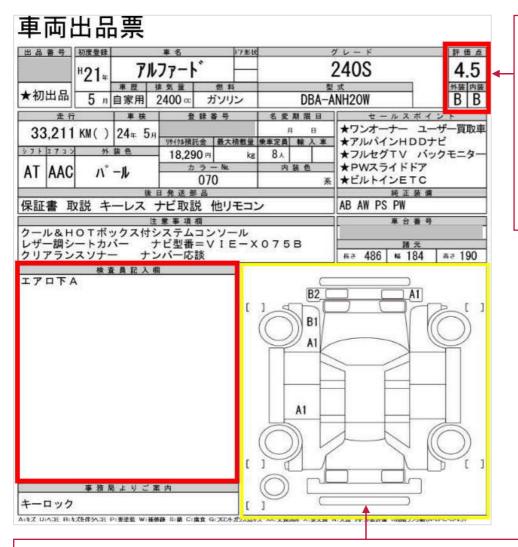
Mark	Degree of Condition / Notes	Meaning	
A	1,2,3,4	Line scratch	
U	1,2,3,4	Dent	
В	1,2,3,4	Dent with scratches (requiring panel beating and respray )	
Р	1,2,3,4	Painting required, paint peeling, fading	
W	1,2,3	Repair waves or traces	
S	1,2,3,4	Rust	
С	1,2,3,4	Corrosion	
Х	Occasionally 1,2,3 depending on the auction house	Replacement required	
XX	None	Panel replaced	
Y	1,2,3	Cracks or tears mainly on bumpers or side skirts etc	
Е	None or 1,2,3 depending on the auction houses	Tiny dent	
x (small)	Used in some auctions	Small crack on windshield screen	
D	1,2,3, T大、T多 Used in a few auctions	Crack	
F	1,2,3 Used in a few auctions	Paint peeling off	
Т	1,2,3, T大、T多 Used in a few auctions	Cut	
G	Used in some auctions	Chip or Dots on windshield screen	
Н	1,2,3 Used in a few auctions	Discolor or Fade	
L	Used in a few auctions	Shifted	
0	Used in a few auctions	Pushed in	
BP	Used in inspectors comments	Repaired trace or dent with paint blemish	

The number next to a mark indicates the size of the affected area or degree of the damage "A1", "A2" / "U1", "U2" etc. "1" indicates a small or minimum damage. As the number goes up more visible and bigger becomes the damage.



# HOW TO READ AN AUCTION SHEET?

Please take a look at the sample Auction Sheet of a TOYOTA ALPHARD ( $\mathcal{77} - \mathcal{F}$ ).



4.5 is the vehicle's overall auction grade.
The "B" on the left is the vehicle's exterior grade, "B" on the right is the interior grade. Please refer to the Auction Grade on the next page for more information.

Terms inside the yellow frame describe the condition of the vehicle's parts. You may refer to the "Vehicle Defects" table in the previous page for details about marks and their meaning. In this sample Auction Sheet, we can find the following:

- [A1] on the right side of the front bumper Interpretation: There are some minor scratches, since it's marked as 1.
- [B2] on the left side of the front bumper Interpretation: There is a dent with scratches. Mark 2 indicates they're more visible, probably the size of the palm
- [B1] on the left front wing (fender) Interpretation: There is a small dent with scratches.
- [A1] on the left front wing (fender) Interpretation: There are small scratches.
- [A1] on the left sliding door Interpretation: There are small scratches



# WHAT IS AN AUCTION GRADE?

A vehicle is graded primarily on the basis of its mileage, interior, and exterior condition. The auction grade helps you evaluate the condition of the vehicle. Please refer to the following table for Auction Grade's interpretation.

Mark	Meaning
S	The car is less than a year old from the date of first registration and has travelled less than 10,000 km. The car is in perfect condition, as good as factory new.
6	The car is in perfect condition almost as new, less than three years old from the first registration date and the mileage less than 30,000km.
5	The car has mileage less than 50,000 km. There may be some minor scratches and marks on the body. There may be some interior stains, stains, glue marks, burns, breaks, etc.
4.5	The car has mileage less than 100,000 km. There are more minor scratches and marks on the body than Grade 5. It is equivalent to Grade 5 with minor repairs. There are several flaws on the exterior. The interior has some scorching holes, cracks, rubbing, discoloration, fading, etc.
4	The car mileage is less than 150,000km. The car has several noticeable scratches and minor dents on its body. There are noticeable interior defects which may require repair.
3.5	The exterior may have a few mid or large size dents and scratches that require repair or replacement. There may be noticeable interior defects which may need replacement. The car may have done outer welding panel replacement of the main panel.
3	Both the interior and exterior may have some large dents scuffs or scratches that require repair or replacement. There may be major mechanical defects.
2	Those with low commercial value.
1	Disaster vehicle (submerged vehicle, extinguisher spray vehicle, etc.)
0	Accident repaired car or accident unrepaired car
R	Accident repaired car
RA	Light accident repaired car
***	Accident car or Engine may not work

# Auction Grade



### **Interior Grade**

Grade	Vehicle Condition
A	Mileage is within 30,000km There are slight flaws It may have some stains, scratches, glue, etc
В	There are several minor defects It may have cigarette burns, cuts, or tears
С	There are several defects that require minor repairs It has some cuts, tears, charred holes, glue marks, glue, etc.
D	There are several conspicuous defects that require repairs
E	It is obviously in bad condition It requires replacement of major parts such as dashboards, headliner, seats, etc.
F	It is below Grade E's interior condition.

### **Exterior Grade**

Grade	Vehicle Condition
А	It is close to new with slight flaws It might have a slight repair trace
В	There are conspicuous flaws Windshields and lights might be with small cracks There may be a large flaw on bumpers, glasses, hoods and screens
С	There are several conspicuous defects It may have a noticeable dent It has repair marks that require re-repairing
D	It has some defects that require repairs It has noticeable corrosion
Е	It has many defects that require repairs It may be with a lot of corrosion
F	It is below Grade E's exterior condition

Should you have further questions about Auction Sheets, please email us at inquiry@yousafmotors.co.jp